$$p_A := 98$$
 $p_B := 107$

$$dmc_{\mathbf{A}} := 30$$
 $dmc_{\mathbf{B}} := 32$

$$dlc_{\mathbf{A}} := 10$$
 $dlc_{\mathbf{B}} := 8$

$$\operatorname{spc}_{\mathbf{A}} := 0$$
 $\operatorname{spc}_{\mathbf{B}} := 2$

$$xp_{A} := 2100$$
 $xp_{B} := 4000$

$$xs_{A} := 2100$$
 $xs_{B} := 3960$

$$AC := 76326$$

$$\mathsf{DMC} \coloneqq \mathsf{dmc}_A \cdot \mathsf{xp}_A + \mathsf{dmc}_B \cdot \mathsf{xp}_B$$

$$DMC = 191000$$

$$\mathsf{DLC} \coloneqq \mathsf{dlc}_A {\cdot} \mathsf{xp}_A + \mathsf{dlc}_B {\cdot} \mathsf{xp}_B$$

$$DLC = 53000$$

$$\mathsf{imc}_A \coloneqq \frac{\mathsf{IMC}}{\mathsf{DMC}} \cdot \mathsf{dmc}_A \qquad \qquad \mathsf{imc}_B \coloneqq \frac{\mathsf{IMC}}{\mathsf{DMC}} \cdot \mathsf{dmc}_B$$

$$imc_A = 1.5$$
 $imc_B = 1.6$

$$\mathrm{ilc}_A \coloneqq \frac{\mathrm{ILC}}{\mathrm{DLC}} \cdot \mathrm{dlc}_A \qquad \qquad \mathrm{ilc}_B \coloneqq \frac{\mathrm{ILC}}{\mathrm{DLC}} \cdot \mathrm{dlc}_B$$

$$ilc_{A} = 23.12$$
 $ilc_{B} = 18.49$

$$\mathsf{mc}_A \coloneqq \mathsf{dmc}_A + \mathsf{imc}_A + \mathsf{dlc}_A + \mathsf{ilc}_A + \mathsf{spc}_A \\ \qquad \mathsf{mc}_B \coloneqq \mathsf{dmc}_B + \mathsf{imc}_B + \mathsf{dlc}_B + \mathsf{ilc}_B + \mathsf{spc}_B \\$$

$$mc_A = 64.62$$
 $mc_B = 62.09$

$$MCOGS_A := mc_A \cdot xs_A$$
 $MCOGS_B := mc_B \cdot xs_B$

$$MCOGS_A = 135695.66$$
 $MCOGS_B = 245890.6$

$$MCOGS := MCOGS_A + MCOGS_B$$

MCOGS = 381586.26

$$\mathit{ac}_A \coloneqq \frac{\mathit{AC}}{\mathit{MCOGS}} \cdot \mathit{mc}_A$$

$$\mathrm{ac}_B \coloneqq \frac{\mathsf{AC}}{\mathsf{MCOGS}} {\cdot} \mathsf{mc}_B$$

$$ac_{A} = 12.92$$

$$ac_{B} = 12.42$$

$$sc_A := \frac{SC}{MCOGS} \cdot mc_A$$

$$\mathit{sc}_B \coloneqq \frac{\mathit{SC}}{\mathit{MCOGS}} {\cdot} \mathit{mc}_B$$

$$sc_A = 19.39$$

$$sc_B = 18.63$$

$$tc_A := mc_A + ac_A + sc_A$$

$$tc_B := mc_B + ac_B + sc_B$$

$$tc_A = 96.93$$

$$tc_B = 93.14$$

$$r_A := p_A - tc_A$$

$$r_{\mathbf{B}} := p_{\mathbf{B}} - tc_{\mathbf{B}}$$

$$r_{A} = 1.07$$

$$r_{\mathbf{B}} = 13.86$$

Cost-of-sales results accounting

$$R_A := r_A \cdot x s_A$$

$$R_B := r_B \cdot x s_B$$

$$R_{A} = 2248.73$$

$$R_B = 54870.01$$

$$R := R_A + R_B$$

$$R = 57118.74$$

Total cost results accounting

$$S_A := p_A \cdot xs_A$$

$$s_B \coloneqq \mathsf{p}_B {\cdot} \mathsf{x} \mathsf{s}_B$$

$$S_A = 205800$$

$$S_B = 423720$$

$$S := S_A + S_B$$

$$S = 629520$$

$$IC_A := mc_A \cdot (xp_A - xs_A)$$

$$\mathsf{IC}_B \coloneqq \mathsf{mc}_B {\cdot} \big(\mathsf{xp}_B - \mathsf{xs}_B \big)$$

$$IC_A = 0$$

$$IC_B = 2483.74$$

$$IC := IC_A + IC_B$$

$$IC = 2483.74$$

$$TP_A := S_A + IC_A$$

$$TP_B := S_B + IC_B$$

$$TP_A = 205800$$

$$TP_B = 426203.74$$

$$TP := TP_A + TP_B$$

$$TP = 632003.74$$

$$MCOP_A := mc_A \cdot xp_A$$

$$\mathsf{MCOP}_B \coloneqq \mathsf{mc}_B \!\cdot\! \mathsf{xp}_B$$

$$MCOP_A = 135695.66$$

$$MCOP_B = 248374.34$$

$$MCOP := MCOP_A + MCOP_B$$

$$MCOP = 384070$$

$$AC_A := ac_A \cdot xs_A$$

$$\mathsf{AC}_B \coloneqq \mathsf{ac}_B {\cdot} \mathsf{xs}_B$$

$$AC_A = 27142.24$$

$$AC_B = 49183.76$$

$$AC := AC_A + AC_B$$

$$AC = 76326$$

$$SC_A := sc_A \cdot xs_A$$

$$sc_B := sc_B \cdot xs_B$$

$$SC_A = 40713.36$$

$$SC_B = 73775.64$$

$$SC := SC_A + SC_B$$

$$SC = 114489$$

$$TCOP_A := MCOP_A + AC_A + SC_A$$

$$\mathsf{TCOP}_{\mathsf{B}} \coloneqq \mathsf{MCOP}_{\mathsf{B}} + \mathsf{AC}_{\mathsf{B}} + \mathsf{SC}_{\mathsf{B}}$$

$$TCOP_A = 203551.27$$

$$\mathsf{TCOP}_{\mathbf{B}} = 371333.73$$

$$TCOP := TCOP_A + TCOP_B$$

$$TCOP = 574885$$

$$R_A := TP_A - TCOP_A$$

$$R_B := TP_B - TCOP_B$$

$$R_A = 2248.73$$

$$R_B = 54870.01$$

$$\mathsf{R} \coloneqq \mathsf{R}_\mathsf{A} + \mathsf{R}_\mathsf{B}$$

R = 57118.74

Legend

Subscript A, B for products

p = Selling price

dmc = Direct cost of materials per unitdlc = Direct cost of labour per unit

spc = Special direct production cost per unit

xp = Quantity of goods produced
 xs = Quantity of goods sold
 IMC = Indirect cost of materials
 ILC = Indirect cost of labour
 AC = Administration cost

SC = Sales cost

DMC = Direct cost of materials
DLC = Direct cost of labour

imc = Indirect cost of materials per unit
 ilc = Indirect cost of labour per unit
 mc = Manufacturing cost per unit
 MCOGS = Manufacturing cost of goods sold
 ac = Administration cost per unit

sc = Sales cost per unit tc = Total cost per unit r = Result per unit

R = Result

S = Sales (value), turnover

IC = Change in inventory of finished goods

TP = Total performance

MCOP = Manufacturing cost of goods produced

TCOP = Total cost of goods produced

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