Given are the following data:

AdmCost = 300000	Administration cost
CapAss = 30000	Capitalized Assets
$IC\_FP = 10000$	Change in inventory of finished goods
$IC\_UP = -6000$	Change in inventory of unfinished goods
CapCost = 100000	Cost of capital
LabCost = 600000	Cost of labour
MatCost = 200000	Cost of material
Sales = 1000000	Sales [currency units]
SalesCost = 100000	Sales costs
TCOP = 900000	Total cost of production

There are no other items which influence profit.

Establish from these data a profit & loss statement

- 1. according to the total cost results accounting with as many items as possible
- 2. according to the total cost results accounting with as few items as possible
- 3. according to the cost-of-sales results accounting with as many items as possible
- 4. according to the cost-of-sales results accounting with as few items as possible

## Assignment to 2.4.3

## Solution:

In such cases it is quite practical to establish first some relationships which are not shown above but which should come into our mind if we look at those data.

It should firstly be clear that

 $TP = Sales + CapAss + IC_FP + IC_UP$  Total performance

TP = 1034000

Total cost, on the other hand, can be looked at from the point of view of productive factors used:

TCOP = MatCost + LabCost + CapCost

TCOP = 900000 (which makes above definition unnecessary; TCOP can be calculated from the other data)

From this profit or loss can be calculated quite easily according to the guidelines of assignment 2:

Result = TP - TCOP

Result = 134000

Inserting the details of TP and TCOP gives the solution of assignment 1:

 $Result = Sales + CapAss + IC\_FP + IC\_UP - MatCost - LabCost - CapCost$ 

Result = 134000

Of course the result must be the same.

A profit & loss statement according to cost-of-sales results accounting requires the cost of sales, which are not yet known. But we know that for cost-of-sales results accounting all costs have to be redistributed in order to show for which functions they were used:

TCOP = MCOP + AdmCost + SalesCost

Unfortunately the manufacturing cost of goods produced (MCOP) have not yet been defined. But MCOP can be defined by using this equation:

MCOP = TCOP - AdmCost - SalesCost

Manufacturing cost of goods produced

MCOP = 500000

Unfortunately again, the cost-of-sales method does not require the manufacturing cost of goods produced, but the manufacturing cost of goods sold. How could we get there?

We simply deduct from the manufacturing cost of all goods produced those cost which were not used for the goods sold. What are they?

Besides for goods sold manufacturing costs arose for capitalized assets, for change in inventory of finished goods and for change in inventory of unfinished goods, which three items are just valued at their manufacturing cost. If IC\_FP or IC\_UP is negative (i.e. goods sold were taken from stock in so far) it is clear that by subtracting a negative figure from MCOP then MCOGS will exceed MCOP. This is logical, since more goods were sold than they were produced, and the costs of goods sold exceed the cost of goods produced. Unfortunately the cost of production are often referred to as "total" costs and it may be misleading that the so called total cost are less than the costs of goods sold. Anyway, we have:

 $MCOGS = MCOP - CapAss - IC_FP - IC_UP$  Manufacturing cost of goods sold

MCOGS = 466000

Now we can proceed to calculating profit or loss according to the cost-of-sales results accounting, giving full details, which is the solution to assignment 3:

Result = Sales - MCOGS - AdmCost - SalesCost Result = 134000 If we finally define TCOGS = MCOGS + AdmCost + SalesCost Total cost of goods sold TCOGS = 866000 the result can be defined according to the requirements of assignment 4:

Result = Sales - TCOGS

Result = 134000